OLIVER M. **GORDON-BROWN**

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*A highly motivated and personable 21-year-old graduate with a passion for international politics and market analysis. Possessing excellent communication and leadership skills, I have experience in team management and coordination, as well as business development. I enjoy the challenge of client-facing roles and have led several client-oriented pitch projects as well as relationship management and client acquisition. With exposure to macropolitical economic analysis, environmental risk management and energy markets, I am looking to apply my skills and knowledge to roles in financial services and analytics. In my free time, I enjoy sports and cooking, and am actively involved in charity and volunteer work.*

**EXPERIENCE**

# LONDON POLITICA

* **DEPUTY HEAD OF RESEARCH AUGUST 2020 – PRESENT**

Specific project experience in areas including international market and international political economy forecasting for the United Nations World Food Program; macropolitical and environmental risk management; energy markets and energy security analysis; and due diligence reports and market research. I have led research projects on major international issues, successfully producing client deliverables to agreed deadlines and managing teams of up to 20 analysts, as well as coordinating with the senior team. I am engaged heavily with client acquisition work, bringing multiple commercial clients to the organisation and effectively managing the relationship to maximise the mutual value of the partnership.

* **BUSINESS DEVELOPMENT ASSOCIATE AUGUST 2021 – FEBRUARY 2022**

Joined the Business Development team to further advance the firm with client acquisition and gain experience in a client-facing role. Successfully brought new clients onboard who are now long-term partners.

# AMAZON PRIME

 - **STUDENT BUSINESS AMBASSADOR OCTOBER 2021 – DECEMBER 2021**

Facilitated with a group of professionals the promotion of Amazon Prime Student and successfully increased the current clientele. Organised splash events, engaged with the student population and handled social media to advertise activities and key client-oriented events.

# SIX DEGREES DURHAM

 - **PROJECT CONSULTANT OCTOBER 2020 – FEBRUARY 2021**

Successfully advised an international NGO on steps to promote community engagement, improve education facilities, and create new business opportunities through environmental sustainability and waste management.

# MACRO ADVISORY PARTNERS

 - **RESEARCH ANALYST INTERN JULY-AUGUST 2020**

Undertook research and analysis for written papers; proofed and edited materials for clients and supported directors on client deliverables. Completed an independent research paper delivered to the firm and clients on the geopolitics of climate change and international climate diplomacy.

## EDUCATION

**GEOGRAPHY BA (HONS),** DURHAM UNIVERSITY – COLLINGWOOD COLLEGE, **2020 – 2023**

* Published columnist for the Durham University Economic Society journal, *Ceteris Paribus.*
* Proficient in Geographic information Systems (QGIS, ArcGIS) analysis and data visualisation
* Achieved a (provisional, awaiting marking strikes) 1:1 degree classification

**SCHOOL, 2015 - 2020**

* **A Levels:** Geography, A\* ; Politics and International Relations, A\* ; French, D2 (A\* equivalent)
* **GCSEs:** 9 A\*s (or equivalent), 1 A
* **Other:** Secretary of the Political, Geopolitical and Model United Nations societies. Committee member and heavily involved in the running of the Afro-Caribbean and Francophone societies.

## SPORTS

* **Durham University Boat Club –** President of DUBC ‘22/’23, in charge of a substantial six-figure budget; networking and fundraising efforts; the management and coordination of a 60+ person team; as well as negotiating relations with the wider Durham University setting. Won multiple medals at the British University Championships. Recruitment Officer ‘21/’22, in charge of communicating with incoming athletes and organising training arrangements and integration.
* **Archery -** Led the Wandsworth London Youth Games team to gold across four consecutive years, winning individual gold four times; competed for England in the Home Nations Championships.

## OTHER

* **Languages –** Conversational fluency in French and intermediate level Spanish. 4th in the London stage of the UK French Debating Competition 2019. Learning Arabic.
* **Charity -** Planned and led a cycle from London to Paris and back over five days in August 2019 for United World Schools, raising £3,500; took part in a ‘1000 miles for the NHS’ run in June 2020, raising over £20,000; rowed a half marathon in support of Slough Foodbank in April 2020; volunteered at the Slough Homeless Shelter in the winter of 2018/19.

2