

Juby John

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Summary

- **Experience in Financial Research:** Have provided research support to clients on various tasks. Have prepared financial models and reports.
- **Quantitative and Analytical skills:** (i) Building financial models involving forecasts and valuing stocks using following methodologies: DCF, PB-ROE, RV and SOTP. (ii) Evaluating companies on ESG parameters across sectors. (iii) Preparing credit models and analysing SME companies from credit perspective.
- **Communication skills:** Have interacted with multiple internal teams as well as clients while working on a variety of projects.
- **Other skills:** Proficient in MS Excel, MS Word, Capital IQ and Bloomberg Terminal.

Educational Qualification

- **CFA level 1** cleared (Dec 2019)
- **PG Certificate in Finance** (as part of CRISIL Certified Analyst Program) – NMIMS, Mumbai (2019, 3.46/4)
- **B. A. (Hons) Economics – St. Stephen's College**, University of Delhi (2016, 80.62%)
- **AISSE (CBSE) – Commerce with Mathematics** (2013, 95.20%)
- **SSE (CBSE)** (2011, 10/10)

Professional Experience

Acuity Knowledge Partners (formerly Moody's Analytics Knowledge Services)– Senior Associate, Credit Research (Sep'22-Present)

- Prepared initiation reports and credit models for various corporates in the US especially in the Utilities sector.

OakNorth Analytical Intelligence – Senior Associate, Credit Research (Nov'19 – Sep'22)

- Currently involved in building COVID-19 related assumption sheets (forecasting industry drivers and key financial line items) for various industries in the US.
- Prepared credit models and long form credit reports for various SME companies.

CRISIL Limited – an S&P Global Company, Research Analyst (previously - CCAP Associate) (Jun'17 – Nov'19)

- Part of a 'Buy-side Equity Research Team', serving a Global Asset Management Firm
 - Part of 'Industrials and Materials' Cluster. Writing investment notes. Conducting business analysis and valuation.
- Part of a 'Sell-side Equity Research Team', serving a leading Investment Bank
 - Part of an 'Equity Research team covering Metals and Mining Australia'. Running spot prices related dailies and various price scenarios. Updating input data files, linking and updating models, preparing preview and review notes, preparing and updating tables and charts for covered stocks, studying forward curve, preparing and publishing research reports, updating calendars.
 - Part of Model linking support team.
 - Spearheaded 'Private Equity' related daily for a client.
 - Valuing companies on ESG parameters. Built ESG Rulebook and evaluated companies across sector on key ESG metrics.
 - Tracked 'Media and Internet sector' of Europe for some time and assisted the team in various projects.

Internships

Ernst and Young, Kochi (Jun'16)

- Worked in 'Climate Change and Sustainability Services' team for a month and prepared a report on 'Sustainability softwares'.

OLX India

(Feb'15 – May'15)

- Worked as a 'Brand Ambassador'. Internship focused on social media marketing and content generation.

Qrius (formerly 'The Indian Economist')

(Oct'14 – Dec'14)

- Worked as a featured columnist writing one article every week for three months.

Additional Information

- **Crimes against women in India** – Research project assessing various factors influencing crimes against women in India, using **Multiple Linear Regression Models (Econometrics)**. (2015)
- **Alternative Banking Models** – Co – authored a research project studying the feasibility and the role of alternative banks in India. (2014)
- Got 94.10 percentile and was the school topper of '**International Commerce Olympiad,**' organised by Commerce Teachers' Association. (2012)
- Ranked second in '**Talent Search Examination**' all over Delhi, organised by Academy of Geography Teachers, Delhi. (2010)