
IOANA DEAK

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PROFESSIONAL SUMMARY

Hardworking Picker Packer experienced in warehouse safety and restocking duties. Accurately picks and packages items in preparation for shipment. Punctual, team-oriented employee willing to work overtime. Loyal employee with solid understanding of training and mentoring employees. Dedicated team player, proactive and hands-on in task completion.

SKILLS

- Pallet Wrapping
- Safety protocols
- Manual handling
- Picking and packing
- Warehouse safety

WORK HISTORY

Promotional Representative, 02/2011 - 02/2012

Blend-a-med - Cluj Napoca, Cluj

- Advised clients on optimum mix of products and distribution channels for greatest success.
- Printed labels, packaged boxes and loaded into outbound containers for prompt dispatch.
- Pulled orders efficiently to maintain demanding productivity goals.
- Worked effectively and efficiently to consistently achieve productivity targets and KPIs.
- Checked quality of products and packaging to meet high standard.
- Kept clean working area, reporting any issues to management.

Merchandiser, 01/2005 - 02/2008

Bip Group - Cluj-Napoca , Cluj

- Reconciled purchase orders against supplier invoices.
- Reviewed sales performance across multiple product lines, launching promotions as needed to boost revenue.
- Enhanced target sales, buying margins and gross profit margins.
- Planned warehouse intakes and outbound stock flows to drive efficiencies.
- Oversaw clear, accurate pricing for outgoing stock.
- Replenished key ranges to achieve strong stock availability.

Beauty Sales Consultant, 01/2008 - 02/2010

L'Oréal Paris, Maybelline, Revlon - Cluj-Napoca, Cluj

- Maintained advanced beauty industry knowledge to apply trends and techniques to in-store customer experiences.
- Showcased beauty products to over customers highlighting features and benefits to suit purchase needs.
- Provided customers with tailored skincare advice according to their issues and goals, offering detailed

product advice to secure sales per shift.

- Maintained counter cleanliness to mitigate potential health and safety breaches.
- Employed creative visual merchandising techniques to generate traffic in-store, promoting products and brands according to requirements.
- Restocked makeup application tools such as and maintaining strict compliance with hygiene protocol to avoid health risks.
- Applied makeup products on customers using a variety of techniques including and to highlight product suitability and usage.
- Effectively promoted brand loyalty and guest service programmes.
- Drove product sales by creating visually appealing product displays, following cosmetic merchandising guidelines to ensure alignment with brand goals.
- Grew monthly profits through exceptional sales and relationship-building abilities in line with KPIs.
- Improved sales performance of by %, performing product demonstrations to communicate benefits.

Picker eurocarparts, 02/2018 - 09/2024

Extra Personnel - Tamworth

- Pulled orders efficiently to maintain demanding productivity goals.
- Printed labels, packaged boxes and loaded into outbound containers for prompt dispatch.
- Checked quality of products and packaging to meet high standard.
- Confidently used pallet stackers, forklifts and large load movers to load and unload heavy materials.
- Worked effectively and efficiently to consistently achieve productivity targets and KPIs.
- Kept clean working area, reporting any issues to management.
- Accurately packed and picked high-volume orders in fast-paced environments.

Picker and packer, 09/2018 - 03/2019

Best connection - Tamworth

- Labelled and organised packages for accurate deliveries.
- Recorded daily productivity and customer information.
- Complied with health and safety by responsibly using equipment.
- Checked quality of products and packaging to meet high standard.
- Processed orders using handheld scanners with speed and precision.
- Accurately packed and picked high-volume orders in fast-paced environments.
- Kept clean working area, reporting any issues to management.
- Maintained quick pace to meet order deadlines, contributing to smooth dispatch activities.
- Completed work orders and packing slips with accuracy.

Order processor, 04/2019 - 04/2022

Polar Speed - Tamworth

- Raised purchase orders requisitions with accurate, complete sales information.
- Monitored stock availability to guarantee supplies met customer demand.
- Compiled weekly reports for improved analysis of department performance.
- Created customer quotes and proforma orders within sales order processing systems.
- Monitored electronic order progress across varied systems to achieve timely customer delivery.

EDUCATION

A-Levels: Grup scolar forestier, 10/2007

Grup scolar forestier - Cluj Napoca, Cluj

HOBBIES AND INTEREST

- Reading, Listen music, travelling

CERTIFICATIONS

- Teaching assistant Level 2 and SEND