

Bineedh Menon

International Business

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🌐 https://www.instagram.com/bineedh_menon/ 📍 Kerala, INDIA

Objective

To secure a responsible career opportunity where I can utilize my knowledge for making significant contribution towards the organization and thereby enhancing my skills.

Employment Chronicle

Account Executive

2021 - 2022

BEVFACTORY BEVERAGES PVT. LTD

Bengaluru, INDIA

- February 02 2021 to June 30 2022: Bevefactory beverages Pvt Ltd as Accounting Executive

Responsibilities

Identifying potential target accounts through online and offline networking.

- Building and nurturing client relationships. Collect intended materials for work.
- Hitting sales targets.
Seeking out opportunities to upsell and cross-sell existing accounts.
- Handling negotiations and overcoming potential concerns.

Core competencies

Led the development of underground transportation solutions.

- Good presentation skills gained through semester presentations throughout my bachelor's degree.
- Undertook many group projects and group tasks during undergraduate studies.
- Hold the post of Chief Volunteer with 17 volunteers in organising Fantabulous Event. I was awarded best organizer for that.

EDUCATION

BCOM Professional Accounting

2016 - 2019

University of Bharathiyar

Coimbatore, Tamil Nadu

MSc International Business

2023 - Present

Aston Business School

Birmingham, UK

LANGUAGES

English , Hindi , Tamil , Malayalam



STRENGTHS

🏆 Leadership

Ability to inspire and lead cross-functional teams.

★ Innovation

Creating and implementing new ideas.

🏆 Entrepreneurship

Ability to start, scale and run successful companies.

SKILLS

Leadership · Innovation ·

Entrepreneurship ·

Strategic Planning ·

Product Development ·

Team Management ·

ACHIEVEMENTS

★ What are you most proud of?

Communication Skill

🏆 What are you most proud of?

Leadership Skills

⚡ What are you most proud of?

Team work Skills